

ENDOWMENT

Your gift can grow and benefit community **forever.**



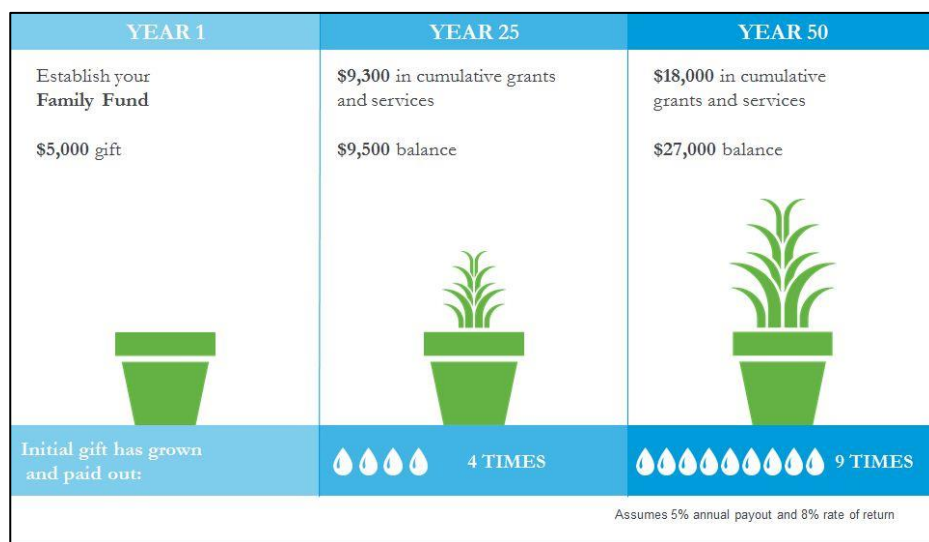
GIVE TO THE FUTURE OF THE TRI-CITIES AREA. *You've lived here. You've worked here. You are part of this community's past and present. By creating an endowment fund with the community foundation, you can invest in this community's future.*

HOW IT WORKS:

- Choose to endow your gift of \$5,000 or more to the community foundation—ask us about options for making gifts over time that add up to this minimum amount.
- The principal of your fund is never spent, and it can grow over time to generate an increasing stream of funding devoted to your interest areas and this community.
- Earnings are used to make grants that meet community needs. Your gift—and all future income from your gift—is a permanent source of community funding that makes good works possible, forever.

A lasting contribution

A quarter century ago, Paul Smith made a choice that continues to benefit his community today. He created an endowed fund with a \$100,000 charitable gift. The fund immediately began to grow and distribute grants to causes important to him. Because Paul chose to endow his gift, more than \$175,000 in grants and services have been given back to his community—the Smith Fund continues to grow, too. And though Paul has passed away, the fund in his name will leave a lasting legacy. (*Scenario.*)



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YOUR LEGACY OF GIVING. When you choose to endow your gift, you have the opportunity to make a difference during your lifetime and, at the same time, provide for the community you care about for generations to come. As needs, opportunities and the nonprofit organizations that address them change over time, your wishes are preserved, and grants continue to make life better in the name of the fund you established.

A NONPROFIT'S SOURCE OF STABILITY. Leaders of a nonprofit organization may also look to the community foundation to hold their organization's endowment because they know that having a constant source of funding helps them respond to emergency needs as well as plan for the future and sustain the good work they do.

TOGETHER FOR GREATER ADVANTAGE. Gifts endowed by the community foundation are pooled with others to achieve maximum investment efficiency and return. They grow and benefit community with guidance from experienced local leaders and expert investment managers.

Ten reasons to give through your community foundation

- 1** We are a **local organization** with deep roots in the community.

- 2** We have **broad expertise** on community issues and needs.

- 3** We provide highly **personalized service** tailored to your charitable and financial interests.

- 4** Our funds help people **invest in the causes** they care about most.

- 5** We accept a wide **variety of assets**, and can facilitate even the most complex forms of giving.

- 6** We partner with **professional advisors** to create highly effective approaches to charitable giving.

- 7** We offer maximum **tax advantage** for most gifts under state and federal law.

- 8** We **multiply the impact** of gift dollars by pooling them with other gifts and grants.

- 9** We build **endowment funds** that benefit the community forever and help create personal legacies.

- 10** We are a collaborative **community leader**, coordinating resources to create positive change.